

DI⁶⁰⁰ mailing checklist:

Productivity

- ✓ 'Linked feeder' - jobs can be run quickly without reloading.
- ✓ Load-on-the-fly - no need to stop to reload feeders.
- ✓ OptiFlow™ Vertical Power Stacker, or High Capacity Belt Stacker - no need to stop to unload them.

Ease of Use

- ✓ PacPilot™ User Interface - applications are easy to set-up, edit and modify.
- ✓ Speedy problem resolution with clear, precise guidance displayed on the screen.
- ✓ SwiftStart™ - intelligent job processing for the casual user.

Flexibility

- ✓ Dedicated Insert feeder - thicker inserts accepted.
- ✓ Pre-fold accumulator - to enhance the mail piece presentation.
- ✓ Wide variety of materials accepted to meet the creative requirements of today's mailing applications.

Security and Integrity

- ✓ Trial piece to confirm accuracy before the job is run.
- ✓ Double Document Detection - ensures every mailpiece is accurate.
- ✓ Latest scanning technology to add value to 'intelligent' mailing applications.

Folds and Inserts up to 330 Mail Pieces in 5 Minutes



Maximise mailing performance through intelligent inserting

PBFirst™, our revolutionary file importing, re-formatting and sorting software, ensures correct application of OMR marks for all your mailings.

PBFirst™ also provides the ability to create or modify your document layout to tailor the mail piece without expense or delay.

Ability to create and generate forms eliminates the need for costly pre-printed forms, resulting in savings in paper stock.

Address verification and postcode sorting ensure you can earn postal discounts and improved delivery.

Specifications

- User Interface: PacPilot™ allows operator to load a job, switch from current job to another one or easily programme a new job
- Speed: Up to 4000 pieces per hour
Folds and inserts up to 330 mail pieces in 5 minutes
- Capacity: Up to four sheet feeders and two insert feeders for maximum flexibility
- Dimensions: Length - 1370mm, Depth - 570mm, Height - 760mm
Weight - Min - 88kg, Max - 102kg
(dependent on configuration)
- Optional: OptiFlow™ power stacker with a vertical design
High capacity belt stacker
OMR
- Furniture: Height-adjustable Custom Designed Table



Engineering the flow of communication™

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Pitney Bowes certifies that the FastPac™ DI™ complies with the requirements of the Low Voltage Directive 73/23/EEC and the EMC Directive 89/336/EEC.

AD442UK (09/04)

Pitney Bowes

FastPac™ DI⁶⁰⁰ Inserting System

Fast-track to productivity



Fast-track to productivity

Success in business today means more than just delivering quality products or services. You're under extreme pressure to manage resources efficiently, control costs, optimise cash flow and increase revenue. Maintaining ongoing communications with your customers is key. This is where Pitney Bowes can help - our integrated solutions bring a new level of operational efficiency to your business communications process. You also need to be sure that whatever solution you choose will continue to meet your requirements even if your needs change. The flexible configurations of the DI⁶⁰⁰ Series mean that they can evolve as your business grows.

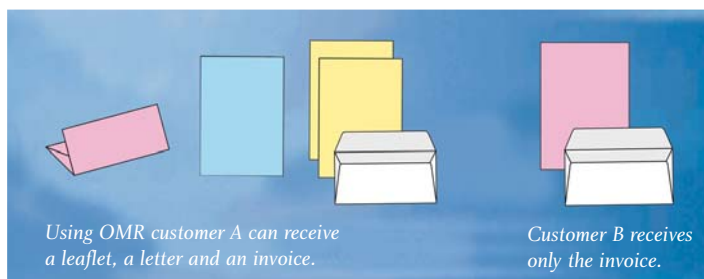
Regardless of the business you are in, the kinds of mailings you do are probably very similar. Your repetitive mailings need to accomplish one or more of four objectives:

- Manage cash flow - timely, efficient generation of statements and invoices
- Contribute to revenue growth - providing existing and potential customers with effective marketing messages
- Convey information - newsletters and announcements of interest and relevance to the target audience
- Communicate with your own employees - through benefit statements, announcements or payroll


And, regardless of the objective of the mailing, the key needs are basically the same:

- Fast and efficient preparation and delivery.
- Confidentiality and security.
- Accurate selection of added inserts.
- Precise control over variable numbers of pages.
- Professional appearance.

Now with the FastPac™ DI⁶⁰⁰ Inserting System you can create, fold and insert invoicing and statement applications with integrity and security, faster than before. But it's not just about handling your transactional applications more efficiently. The flexibility of the DI⁶⁰⁰ makes it easier than ever to enhance the value of your mail by adding and personalising marketing messages that the recipient will want to read.



PacPilot™ User Interface 5 minutes and you're up and running



- ★ Running regular mail jobs is no longer dependent on a few trained operators or lengthy tutorials - anyone can learn to do it in about 5 minutes. PacPilot™ onscreen, job-specific instructions tell precisely what to load where and in what orientation.
- ★ The PacPilot™ icon-based menu guides the operator step-by-step through the set up of the mail piece, so many new applications can be set up in 5 minutes or less.
- ★ Editing existing jobs is a common requirement, which can now be done in less than 5 minutes on the PacPilot™, allowing the operator to focus on the mail, not the machine.
- ★ The innovative SwiftStart™ function allows new jobs to be run by anyone without pre-programming at 5 minutes notice, removing the need for a dedicated operator. The job can also be saved for subsequent use.

Security and integrity of the mail piece

The operator is required to run a trial piece at the start of each new job, ensuring that each job is accurate, and that the content and the presentation of the mail piece is correct.

The DI⁶⁰⁰ stops the system when a double document is detected so that the operator can make the necessary correction and avoid documents being mixed with another set.

Superior OMR capability is provided with both top and bottom scanning. Security and integrity has never been easier to programme and apply.

Controlling the contents of each individual mail piece is simple, ensuring that your customer receives not just the right number of pages but the correct ones. For targeted marketing you decide the message that each customer receives by adding additional pieces, thereby maximising the value of your mail.

★ Industry Innovation

Fast-track to different applications

The FastPac™ DI⁶⁰⁰ offers superior versatility in the range of applications that can be run.



High Capacity Feeders

The DI⁶⁰⁰ can operate up to six high capacity feeder stations, which can handle a wide range of materials to satisfy almost all applications, from invoices, statements and letters, to reply envelopes, reply cards, leaflets, coupons and flyers.

'Linked feeder' option allows pages to continue feeding from another feeder when the first has run out, minimising the need to reload.

The Pre-fold accumulator provides choice in handling multi-page mail pieces, so that items can be folded together, or separately, as appropriate to the application.



Manual Feed Tray

A dedicated Manual Feed Tray enables users to fold and insert ad hoc communications throughout the day, as and when required.

The optional OptiFlow™ Power Stacker is easy to unload on the fly, and because of its capacity allows for longer periods of unattended running.

Sheet feeders, envelope feeder, insert feeder and sealant reservoir load easily and feed reliably, ensuring continuous operation.

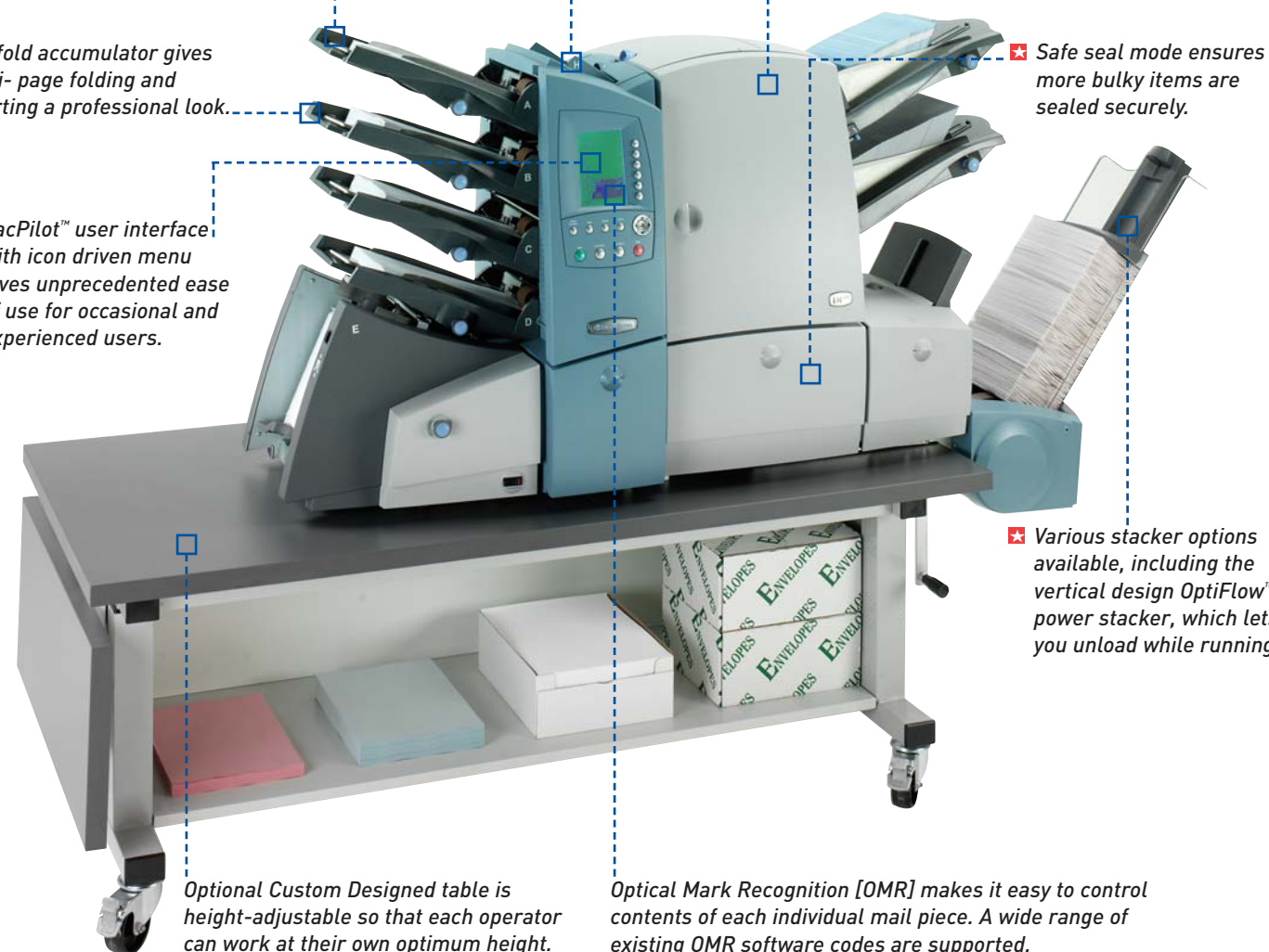
★ Manual Feed Tray, for ad hoc mailings, handles stapled sets.

★ Patented folding technology gives the DI⁶⁰⁰ sustained accurate folding.

Pre-fold accumulator gives multi-page folding and inserting a professional look.

★ Safe seal mode ensures more bulky items are sealed securely.

★ PacPilot™ user interface with icon driven menu gives unprecedented ease of use for occasional and experienced users.



Optional Custom Designed table is height-adjustable so that each operator can work at their own optimum height.

Optical Mark Recognition [OMR] makes it easy to control contents of each individual mail piece. A wide range of existing OMR software codes are supported.



Meeting your requirements...

• **A safe and reliable partner** - Pitney Bowes is a Fortune 500 company with annual revenues of \$4 billion and over 2 million customers in 130 countries. We shape the future of mail and document management by investing \$100 million in R&D each year.

• **Flexible finance** - The right mailing solution is essential to the effective operation of today's business. Our customers demand flexible solutions for future growth, being able to enhance, add to, modify and reconfigure their systems... being flexible is all in a days work.

We offer an imaginative range of flexible solutions so make the smart business decision and lease your mailing system (equipment) through Pitney Bowes Financial Solutions Europe.

- Acquire new equipment quickly and easily.
- Keep pace with new technology.
- Improve your cash flow and free up alternative lines of credit.
- Update your equipment as your business needs change.

• **ValueMax** - an innovative equipment protection plan that provides you with a real, 'no risk' alternative to traditional equipment insurance. Here's why:

- No third party involvement.
- Immediate response in the event of a claim.
- No minimum loss size.
- Multi-risk cover.
- No excess.
- New for old replacement policy.

• **Satisfaction guaranteed** - Pitney Bowes views all forms of service and support as a long-term commitment and part of a lifelong relationship with customers. We aren't satisfied unless you're satisfied. This isn't just empty words, we can back this up by offering a 5 year Customer Satisfaction Guarantee.

• **Flexible service** - Pitney Bowes offers packaged or tailored service in response to the differing needs of businesses. So you can choose the appropriate levels of service cover according to your own assessment of 'criticality'.

• **Superb support** - our Customer Service Representatives are highly trained and supported by a new multi-media contact centre and computerised service management system. All our systems are integrated so that equipment inventories, service history and current requirements can be seen by all, helping us to allocate the right CSR for fast resolution.

In addition, our National Service Centre provides a front line response service unique to Pitney Bowes. Approximately 40% of all calls are resolved over the phone reducing downtime significantly. Your equipment is back up in minutes.

• **Quality nationwide service** - our network is staffed with over 300 trained personnel operating from 7 service hubs. Our commitment to training and development has been recognised by the Investors in People Award and our quality service processes are independently audited by BSI to maintain our ISO9001 accreditation.